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A COMPANY PROFILE





Cyril William Aidney



Basil Edward Aidney



Cyril Donald Aidney



Dave Aidney

OUR MISSION

We seek to be the premier supplier of total logistics services in Fiji.

To achieve this – we will at all times:

- Deliver superior quality service and good value for our clients.
- Tailor our products to precisely meet the needs of our clients.

To meet these goals we will:

- Impress our clients by our responsiveness and communications and clear and honest dealings.
- We will stay close to our clients.
- Encourage team spirit, and an open management style and a process of performance measurement and continuous improvement.
- Train and retrain our staff to make full use of technology to enhance our services.

To enhance our position in the long term, we will:

- Provide a good return for our shareholders after providing for growth and re-investment based on our earnings.
- Encourage staff performance by sharing in the benefits of profit. Remain involved with the community as good corporate citizens advancing with our country by export led growth.

PROFILE

Ninety years ago a partnership was formed in Suva by Capt. Williams and Capt. Gosling to provide pilot boat services at Fiji ports. Their efforts gained momentum through the years as shipping expanded to and from Fiji and the neighbouring island countries.

With expansion came opportunities to provide more comprehensive logistics services to satisfy the complex ever-increasing needs of a young and modernising country.

The company was incorporated in 1936 and in 1949 the Aidney family purchased Williams & Gosling Ltd. The family had already made their mark providing accounting and management for over a decade. The company was poised to become the top logistics company in Fiji.

As Fiji's leading freight forwarder and Customs broker, W&G now offers a comprehensive worldwide logistics air and sea freight door-to-door service for both importers and exporters.

Its advanced information management and freight tracking capabilities are enhanced with a worldwide network of recognised agents that ensure all shipments are delivered safely and on time.

W&G's comprehensive services include heavy and project transportation, audio-visual industry support, household and office removal, storage and distribution, records management, international and local courier services, container depots, as well as freight forwarding and Customs clearance.

W&G has diversified and grown and introduced new technologies and innovations and techniques, but the success over the years also reflects their total commitment to the client. This has been achieved by a highly trained, dedicated team. The company has 330 employees, all locals. That reflects the Aidney tradition of excellence through training and re-training for that is the cornerstone of the business.



SUVA



WAILEKUTU



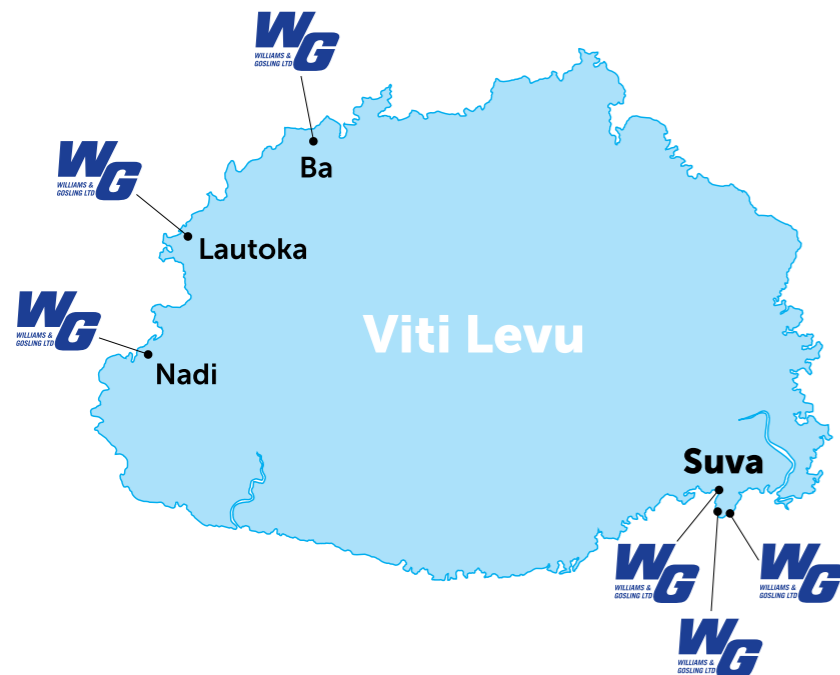
NADI



LAUTOKA

THE FIJI ISLANDS - WG office locations

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TRANSPORT

WG has the most versatile and modern transport fleet in Fiji and provides a range of heavy and specialised services that reflects the demands of a growing economy.

Transport is an essential part of WG business reaching to every part of its operations. Export and import, air and sea freight, Customs clearance and delivery and warehousing all need transport, but it is the special project work that sets WG apart. Special and heavy project work needs special skills and very special equipment, for example to move a 50 tonne transformer from Suva port



to a hydro power station, high in the mountains in the centre of Viti Levu.

Fiji's imports and exports are a key part of our logistics business with our transport fleet moving over 11,000 containers each year.

Before we commit to any operation we first carry out a survey, scout the route and final destination to determine the equipment required to handle this safely, whilst working closely with our clients to satisfy their specific site requirements. That might require positioning very heavy equipment in some very tight locations.

Our fleet comprises:

- 6 x Canopy trucks (2.5 to 9 tonnes)
- 19 x Prime movers
- 4 x 20/40' sidelifers
- 5 x 20' sidelifers
- 3 x 10-wheeler trucks
- 5 x 12-wheeler (twin steer) trucks
- 1 x 65 tonne low-bed trailer
- 1 x 35 tonne low-bed trailer
- 3 x 9 tonne flat bed (fitted with Hiab) truck
- 1 x 5 tonne 4WD truck fitted with Hiab
- Assortment of 20'/40' trailers
- Assortment of light vans and 4WDs
- 8 x forklifts at 3-4 tonnes



INFORMATION TECHNOLOGY

The company operates in a complex local and international arena and to operate efficiently and to international standards, interfacing seamlessly with our network of agents, we have an IT system that has the capacity, speed, and flexibility to download and sort the rapid flow of information from a wide number of sources, all of it instantly available as and when required, across all branches.

To achieve this, WG has introduced LogiSys, a complete suite of Enterprise Resource Management software tools that integrates the operations of all departments into a centralised system.

LogiSys provides the information flow for the logistics system for the different sectors in WG including supply chain management, freight services, transport and the interface to the Fiji Customs Authority. It has an in-built accounting system and is capable of generating reports and tracking consignments for clients.

To protect against loss of data through computer failure or cyber attack, WG operates an off-site recovery centre where all information is backed-up. It also has in place a multilevel intrusion prevention firewall programme to help protect against 'hackers'.





CUSTOMS BROKERAGE

Customs Brokerage technical services has been an integral part of our operations for nearly 80 years. This has given the company a unique and detailed understanding of Laws and Regulations, licenses and procedures, concessions and tariffs, valuations, Trade Agreements and other current statutory issues in Fiji - and the region.

It is this experience that has set our licensed Customs agents apart, each has specialist skills in air and sea freight shipment procedures for clearance and export and warehousing documentation.

Our offices are strategically located at the port cities of Suva and Lautoka and on the airport in Nadi. We also have an office at Savusavu located on Fiji's second largest island, Vanua Levu.

An important part of our customer service is in assisting clients on the documentation required for the import clearance process. Our custom agents also provide advice on trade, tax rates and duty exemptions.

To help speed up the Custom clearance process, WG has a direct computer link to the Customs Department. Our communications links between departments via our EDI computer system are instant and our Customs agents can also confirm warehouse space for storage, organise door-to-door cargo delivery, insurance for export, and other services to help the client achieve a smooth consignment.

To facilitate the Customs clearance process we will require the client to provide the following documents: Bill of Lading, Commercial (not pro-forma) Invoice, and Tax Identification Number (TIN) letter.



AIRFREIGHT

WG pioneered airfreight services in Fiji and for the last 40 years we have been providing international bulk and consolidated airfreight export, import and trans-shipment of air cargo for short and long haul routes.

WG has a worldwide network of agents and, combined with our highly experienced staff, our clients can be assured that their shipments will be on time and secure.

The WG airfreight office and bonded warehouse is located at Nadi International Airport, a convenience enjoyed by our clients.

Documentation and clearance formalities are all organised at the airport with WG working closely with Customs and Bio-security. Fumigation services are available, if required.

WG provides door-to-door pickup and delivery of air cargo and packing as needed. We can even provide air transfer for pets.

Export air cargo is received at our Export Freight Centre where we load unitised cargo and deliver these directly to the

ground handling Agent for the carrier. Our staff are trained and certified in Air Cargo Security procedures and exporters need to comply with strict security rules that are explained by us before a consignment is exported. Our trainers visit production facilities to inspect and train the exporters' staff on procedures and documentation.

Exports of fresh fish, perishables, garments and live animals are professionally handled by our trained staff and our facilities and equipment meet world aviation standards.

Freezer and coolroom facilities with a stand-by power generator and a well-secured bonded warehouse are located within our Airport complex.

Imports are transferred from the international terminal cargo facility direct on arrival and stored in our bonded warehouse. Once cleared by Customs and Bio-security our clients are notified of their cargo's availability for pick up, or our secure canopy trucks can deliver goods overnight to Suva and same day to western destinations.





INTERNATIONAL COURIER

WG are the agents for United Parcel Services (UPS), one of the world's leading courier service providers with offices worldwide.

UPS provides pickup and delivery service for parcels and packages, utilising their worldwide network.

Both imports and exports are cleared and processed at our WG bonded warehouse at Nadi International Airport before being distributed within Fiji and overseas. Our UPS operations are based at our Suva and Nadi Airport offices. The Nadi base is a critical hub for the world to and from the Pacific islands.

Packing materials are available at the WG offices and skilled staff can provide professional packaging for delicate items.

The UPS shipment tracking system provides online access for clients to determine the location of their consignments.

10kg Box & 25kg Box (For prepaid service only)

As part of the UPS Express family of products, UPS offers two flat rate options for your shipments the UPS 10kg & 25kg Box. Send your urgent shipments at a flat rate to all parts of the world, with door-to-door delivery.

The UPS 10kg Box is design to hold a maximum weight of 15kg. The UPS 25kg Box is designed to hold a maximum weight of 30kg. Shipment weights should not exceed the specified maximum weights for the box type.



SHIPS AGENCY

As the vessel arrivals in Fiji and the region increased in terms of frequency, size and cost, the ship owners required a greater range of services at the ports to ensure their vessels are well serviced, and turned around in good time.

For WG, this was an opportunity to expand the business and in 1994 we officially re-launched our expanded Ships Agency Division.

This has greatly added value to the range of services we now offer our clients.

Today WG are agents for Hamburg Sud, Transam Fiji, Hering Shipping and ASP Ship. Each of our Agency activities is focused on our ship owner requirements. Our clients also include cruise liners and fishing vessels as well as super and pleasure yachts.

Our Ships Agency activities include sales and marketing of freight services including refrigerated cargo, inward and outward Customs clearance of vessels, port operations, load and discharge plans, cargo claims handling, bunkering, vessel and cargo documentation, timely remittance of freight collects and transhipments. We have a highly trained and dedicated team who offer crew assistance and advice in the expediting of cargo operations.





SEAFREIGHT

WG is an independent freight forwarder operating within a network of freight forwarders and shipping agents worldwide to provide competitive rates and options for moving FCL (full-load cargo), LCL (less than container load) and Break-bulk cargo, whether imported, exported or trans-shipped.

With warehouses strategically located near the ports of Suva and Lautoka, WG is equipped to handle both bonded and cleared cargo. Bio-Security of Fiji and Customs officers are actually based on site at the WG warehouses to help facilitate the movement of cargo. Fumigation services are provided by a partner company.

Imports

Cargo into Fiji is either cleared through Customs on the wharf, or transported to our warehouses in Suva or Lautoka where it is deconsolidated and placed in our bonded Container Freight Stations (CFS). Clients are notified when their consignment is available. Door-to-door services can be organised.

The Imports Departments at the ports facilitates all documentation for clearance with the governing authorities in Fiji.

WG recently introduced an Off Wharf Customs Bonded Yard in Suva that will help us better manage the deliveries of our clients FCLs.

Exports

For exports, clients provide us with their documentation, enabling us to complete the balance of documentation required to have their cargo accepted for export at our ports. FCLs can be received at our depots prior to shipping but are mainly delivered directly to the wharf, prior to the vessel's arrival.

LCL cargo can be palletised, shrink -wrapped and crated if required. Fumigation can also be done if requested.

For both exports and imports our WG worldwide network of recognised agents ensures that all shipments are delivered safely and on time.

Clients are encouraged to take out insurance or else they will be deemed to be accepting the risk associated with international forwarding and shipping.

Trans-shipments

Fiji is often referred to as the "Hub of the Pacific" and is uniquely positioned to handle trans-shipment cargo from Asia, United States, Australia and New Zealand destined for our Pacific island neighbours, including destinations north such as Wallis, Futuna, Funafuti, Tarawa and Nauru.



AUDIO & VISUAL

WG launched the Audio-Visual Support office in 2006 - to support the motion picture, television, and advertising commercial production industry in Fiji.

This was a natural progression from the logistics services, helping production companies with temporary import and export licenses to clear their cargo without first going into a bonded warehouse, and then providing the logistics and transportation services to

help relocate the production equipment from location to location during the filming in Fiji.

The productions WG has been directly involved with include Blue Lagoon, Castaway, Anaconda, Bollywood's Eros, International and Maruti Films, National Geographic and Discovery Channel episodes Fiji-wide, and television series Survivor Fiji, Celebrity Love Island and Australia's Beauty and the Geek.





RECORDS MANAGEMENT

WG is known for leading from the front with innovative services for all industries. As a first and one of its kind in Fiji WG provides a document storage and management facility which is on a par with many overseas operations.

Before the documents are stored they are first catalogued and data logged into the RSSQL software system and then secured in WG purpose built boxes. RSSQL is a record tracing management storage system that provides instant access to any document on request.

All documents are secured in the warehouse document storage facility which is OHS compliant with a high level of security.

The documents are stored using a Record Management Software system that can pinpoint the exact location of client's individual files. The files are carefully stacked in boxes and bar-coded.

Confidentiality is assured.



HOUSEHOLD REMOVALS & OFFICE RELOCATION



WG's ability to provide household removals and office relocations to clients both in Fiji and overseas, seamlessly, on time and within budget, is the result of 45 years of experience in the moving business.

We are well aware that no move is the same and that each must be designed to respond to the needs of our clients, no matter the location.

With the keen support of our international network of accredited agents, you can be confident that your specific requirements will be met.

For those who require storage facilities, WG offers fully secured warehouses in both Suva and Lautoka.

We have the equipment and expertise to handle the more complicated moving jobs and the knowledge to understand the importance of doing it right. We take pride in our reputation in Fiji and the Pacific that has been built on our experience and trust.

Household Removals

At WG we understand that household removal is a very personal exercise for a client requiring a consistently high standard of planning and service, carefully monitored along every step of the way to the destination.

We are proud of our facilities, and most of all of our team, many of whom have been with us for over 10 or 20 years.

Our international packing standards and expertise have earned us our reputation as Fiji's premier removal company offering clean and secure storage and door-to-door removal services throughout the world.

As accredited agents for the British Association of Removers (BAR) and the Household Goods & Forwarders Association of America (HHGAA) we will PROFESSIONALLY manage your import and export household removal requirements.

Office Relocations

Whether it is a small company, factory, or a large office, or a large ATM machine to be moved in a tricky location, WG has the expertise and resources to plan and implement the most effective removal to ensure minimal interruption for the organisation.

Our project coordinators work closely with our client to determine the most cost effective approach for the removal as well as to identify any special requirements.

We are the preferred professionals for office and factory relocations in Fiji.



WAREHOUSING & SUPPLY CHAIN MANAGEMENT

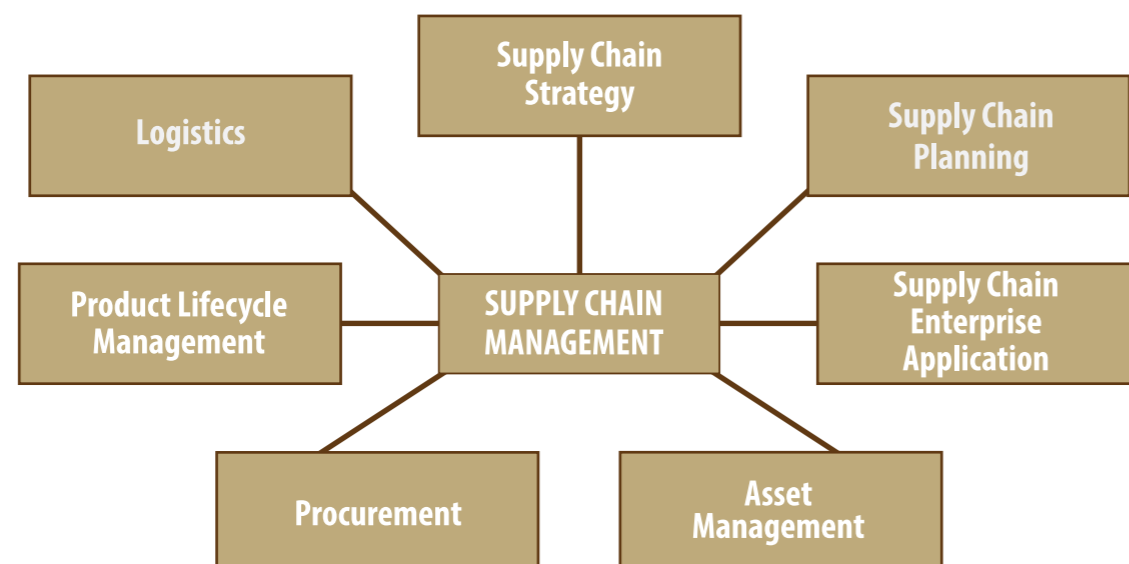
To retain high-level performance in an increasingly competitive environment, businesses have begun to rely more and more on logistics and supply chain management.

WG provides a third party total logistics system utilising the latest technology to streamline the storage, management, movement and inventory of clients' products.

We provide clean and secure warehouse facilities for the storage of products whilst awaiting delivery orders to have the goods sent to our users' clients.

We have a web-based ordering system-convenient for clients to place orders on-line. Proof of delivery and all the required documents are scanned and uploaded for clients to view and print.

Our efficient system is able to produce reports for clients to track stock listing, inventory, job history, transfers and distribution, stock adjustments and stock expiry if applicable. Reports can be emailed, printed or directly faxed from the system.



WEIGHBRIDGE

With the commissioning of our new 50 tonne drive-on platform scale at our Wailekutu complex in Suva, WG can now better determine accurate container load weights helping to ensure that they are transported in compliance with Fiji's Land Transport Authority (LTA) allowable limits, and within limits at the destination ports.

Accurate container weights are also imperative for smaller island container vessels, which often travel at maximum

stow weights. These vessels' cranes are often smaller and mis-declared weights on containers and heavy containers pose a safety risk. There has been fatal accidents on the wharf in Suva.

Our weighbridge has been vetted and accredited by the Ministry of Industry and Trade. Additionally, six WG employees now hold weighbridge licenses and are accredited to confirm cargo weights.





CONTAINER DEPOT COMPLEX

The WG Warehouse and Container Depot complex, built on 13 acres of industrial land located 7kms from Suva port, provides a wide range of services for our clients.

There are two tilt slab buildings which are 82m long and 23m wide. Each one is divided into three separate fire-walled warehouses.

The complex also has a three-storey office block that enables all our operators to be based close to the action and to each other.

The warehouses and offices are home for seven separate operations: exports, imports and trans-shipment cargo, storage, household removals, supply chain management and records management.

At our Off Wharf Container Yard we provide bonded storage space for clients' FCLs.

Our CRS Empty container depot, adjacent to these warehouses and located on five acres, has a capacity to store 1,200 TEUs (containers). It also has provision for the pre-tripping of refrigerated containers and the plug-in of up to 50 reefers.

An EDI computer system monitors the depot ensuring proper storage and recording of the location and movement of all containers on site.

The depot also includes a wash bay, survey area and a repair bay. Containers are cleaned and reefers are charged before leaving the depot.

For Biosecurity requirements, there is a designated fumigation area.



BONDED CONTAINER YARD

A Bonded Container Yard with Customs Approval, has been allocated within the Wailekutu complex to provide clients with storage space for break bulk as well as 20' and 40' containers.

The enclosure measures 60 metres by 60 metres, with 24-hour security, an 8 metre high fence and CCTV cameras with full coverage.

Clients can store their shipment at no cost for the first three days and then pay a reasonable fee for the remaining time they keep it in the yard. This can be for an extended time,

depending on Customs' approval.

An alternative for clients is to leave their container(s) at the wharf after offloading until delivery to the destination. Wharf storage costs and handling may encourage some clients to shift their containers to the WG bonded container yard.

All client containers at the wharf and at the Bonded Container Yard are classified as under-bond cargo with custom clearance procedures required. Once cleared WG can transport the containers to client requested destinations.





PACKING

WG places a high priority on ensuring the integrity of all of its shipments in storage or transit. That is why it spends substantial funds on purchasing the best selection of material.

The WG record of goods protection has been noted by many of its clients and reflects both the expertise of the

company's packing staff and the quality of the packing material.

The primary material used for packing feature one and two ply cartons, shrink wrap, poly bubble, corrugated cardboard, protector bags, butcher paper, masking tapes, book cartons and dish packs.

PALLETS

WG offers both wood and plastic pallets that may be purchased as added protection for goods.

Plastic pallets are the preferred choice because they are easily sanitised, resistant to odours and fire, have a longer life span and greater load capacity and provide better protection for products, than timber pallets.

Wooden pallets must be either heat treated or fumigated in accordance with ISPM 15 guidelines.



WG SUBSIDIARIES

Container Depot Repair Facilities



The container depot has the capacity for 1200 TEUs that includes the workshop/repair facilities as well as the wash-bay to accommodate 15 containers at one time.

Reefer Storage Capabilities



Clients now have access to 50 reefer plug-ins. Reefer containers are monitored on a regular basis, and can be set to any temperature that a client requires.

Bonded FCL Yard



A bonded container area has been allocated within the Wailekutu complex which now gives the client two choices:

Clients can now have their containers moved off the wharf to Wailekutu; once cleared with duty paid; can be directly delivered to the client. Or if the container remains on the wharf it will incur security, storage and handling costs until it is cleared and delivered.



TRANSAM

As a partner in Transam Fiji, WG moved from being a smaller boutique ships agency to a major Pacific player, and we now probably handle the most vessel calls with a very strong shipping network servicing the majority of the Pacific.

WG is proud to be a joint venture partner with Pacific Direct Line (PDL) in partnership with Transam Fiji Ltd, which was incorporated in 1997.

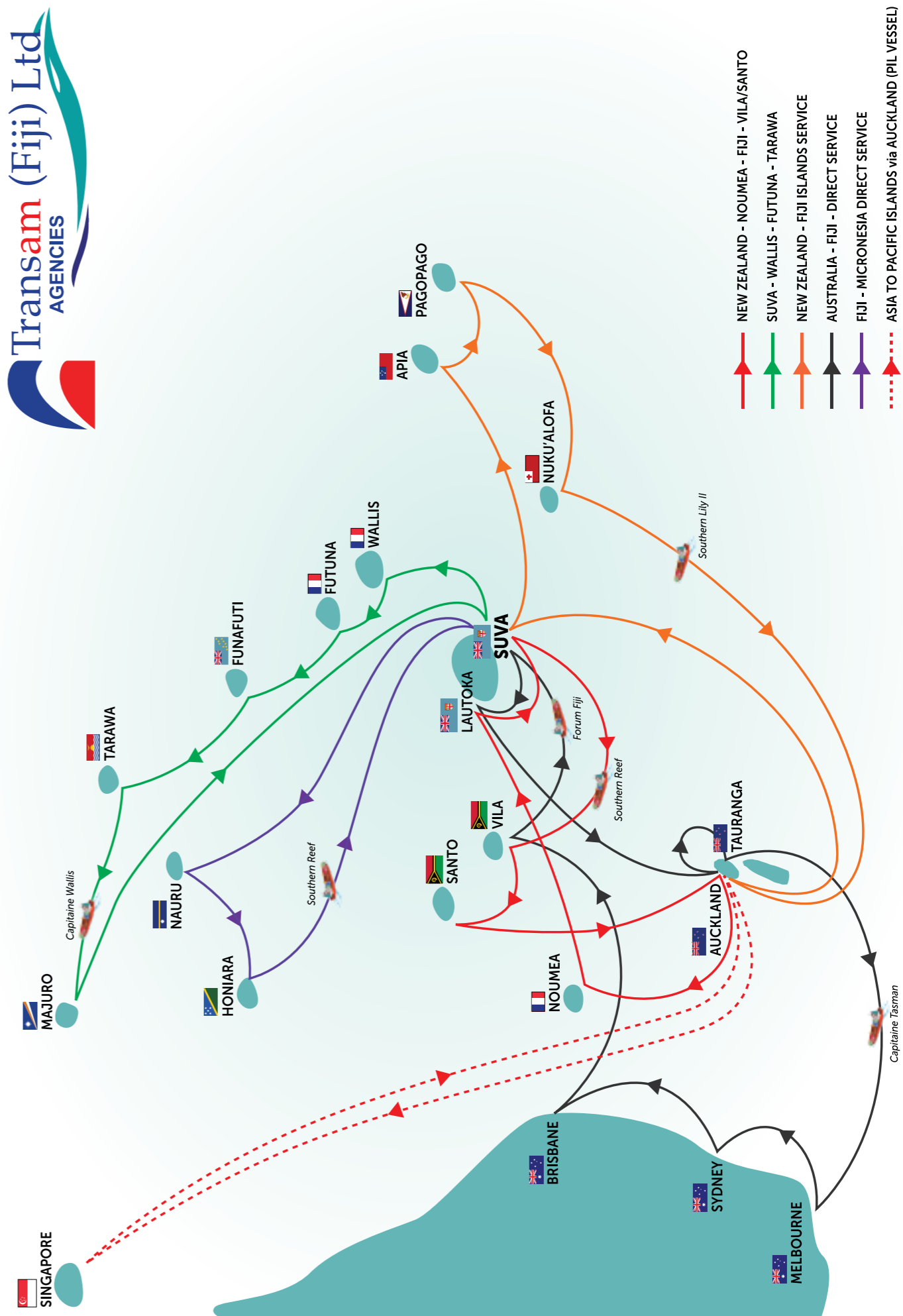
The Transam agency network includes American Samoa, Fiji, New Caledonia, Norfolk Island, Samoa, Tahiti, Tonga, Vanuatu, and Wallis & Futuna.



Our communication network provides a 24 hour service. Transam Fiji can arrange Customs clearance and inland cartage of cargo for door-to-door delivery at any time, for any realistic weight and place.

Transam is currently agents for:

- Pacific Direct International Line (PTY) Ltd –**
 PDL is a family owned shipping business with a long and trusted reputation in the Pacific.
- Pacific International Lines (Pte) Ltd –**
 Incorporated in 1967 and one of the largest ship-owners in Asia. PIL owns and operates approximately 142 vessels and is rated 16th in the world rankings Top 100 Shipping Lines. PIL is the majority shareholder of PDL.
- Paul Gauguin Cruises –** Owned by Pacific Beachcomber S.C, providing luxury ships in the Pacific.





WG GENERA (PACIFIC) LTD

WG Genera Pacific Limited is a joint venture company that provides fumigation, hygiene and pest control services in Fiji, as an added operation in the WG range of logistics services for containerised and LCL and bulk shipments.

This also helps to ensure that unwanted pests and invasive species do not enter our country.

While fumigation is primarily targeted at containers, bulk and loose cargo, it is also required for all wooden crates and pallets unless stamped with an ISPM 15 endorsement.

The fumigation process takes up to 24 hours, usually in a container that is securely covered and injected with methyl bromide that eliminates the importation of unwanted pests.

WG Genera also offers pest control and hygienic services for companies, hotels, supermarkets and households, as well as local and international vessels. Recently this capability was advanced dramatically when Genera Pacific Ltd provided environmentally protective fumigation for very large bulk wood-chip export shipments.



YEARS OF EXCELLENCE IN LOGISTICS SERVICES



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